



**New Hampshire/
Vermont Chapter**

May 23, 2012

John Salizzoni
Accurate Air, Inc.
140 Bouchard Street # 1
Manchester NH 03103-3358

Dear John,

We are pleased to inform you that the 2012 ABC Safety Committee has awarded **Accurate Air, Inc.** the following:

- Most Creative - SIC Code 17 - Under 50,000 Man-Hours

For your information, below is the criteria used to determine the winners.

- ✓ Award companies, annually, to promote Safety Awareness
- ✓ Recognize winners in each SIC category
- ✓ Evaluate Incident Rate and compare to average National Incident Rate for each category.

The formula used to ascertain your Incidence Rate is listed below.

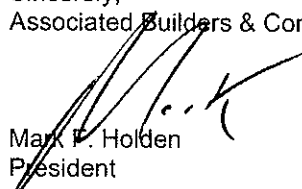
$$\frac{\text{Total Loss Time Cases} \times 200,000 \text{ hours}}{\text{Number of hours worked}} = \text{Incident Rate}$$

As a winner of this important program, ABC will be presenting you with an award at our Business Development and Employee Appreciation Event on Thursday, June 21st (*please see enclosed flyer for further details*).

We encourage you to bring your key company personnel to celebrate your recognition. Along with your award you will also receive recognition in the next issue of ABC's *ACTION Newsletter* and the summer issue of *Construction RESOURCE* magazine.

Congratulations and we look forward to officially presenting your award on the 21st.

Sincerely,
Associated Builders & Contractors, Inc.


Mark P. Holden
President